

Key Account Manager - Poland

CZ Export Praha, s.r.o. (Member of CZ GROUP - leading European producer of firearms and tactical accessories for military and law enforcement, personal defence, hunting, sport shooting and other civilian uses) is looking for a Key Account Manager in Poland. Your duties will include building relationship with retailers across the country, ensuring yearly business plan and its growth, monitoring local market and competitors (price level, product offering), developing brand awareness.

We offer

- collaboration with renowned industry leader;
- cooperation across CZ GROUP; several departments from CZ sales to marketing;
- attractive salary package covering all expenses in Poland/equal to Polish standards;
- place of work: Poland.

Requirements

- willingness to learn, proactive and positive attitude towards work and self-improvement;
- excellent presentation and negotiation skills;
- **native or proficient Polish and fluent English speaker;**
- **experience in sales (retail sales advantage), analytical skills;**
- **firearms proficiency, firearms license;**
- **good knowledge of SW - MS Office.**

If interested, send your CV
and cover letter to
michalcikova@czexport.cz.

