

Key Account Manager - Canada

CZ Export Praha, s.r.o. (Member of CZ GROUP - leading European producer of firearms and tactical accessories for military and law enforcement, personal defence, hunting, sport shooting and other civilian uses) is looking for a Key Account Manager in Canada. Your duties will include building relationship with retailers across the country, ensuring yearly business plan and it's growth, monitoring local market and competitors (price level, product offering), developing brand awareness.

We offer

- employment at a renowned industry leader;
- steep learning curve and career growth;
- stable work in a dynamic team;
- cooperation across CZ GROUP; several departments from CZ sales to marketing;
- attractive salary package covering all expenses in Canada/equal to Canadian standards

Requirements

- willingness to learn, proactive and positive attitude towards work and self-improvement;
- excellent presentation and negotiation skills;
- **excellent proficiency in English;**
- **experience in analytics**, experience in retail sales advantage;
- **firearms proficiency**, firearms license;
- **good knowledge of SW - MS Office;**

**If interested, send your CV
and cover letter to
michalcikova@czexport.cz.**

